



goodkaarma



Contract manufacturing services

95%+ Organic Soaps

Thanks for your interest in GoodKaarma's contract manufacturing services for own-label organic soaps. We have lots of practical experience in organic soap-making using the cold process technique. Operating from an organic farm on Saaremaa island, Estonia, we are a family business that is exporting to 10 different countries and making soaps for many different kinds of client. We love what we do, and we love working in the organic/ethical business sector.

To find out more about our company, products and activities, please visit our website www.goodkaarma.com



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1. Exclusive organic soap products

We can make exclusive soaps using original recipes created only for your company, in boxes carrying your brand. We highly recommend all our clients to take advantage of our soap making, box design & printing services to get the best results for an exclusive own-label soap.

In making a price estimate for you, we consider the following 3 elements separately:

- A. organic soap (without box)
- B. professional graphic design
- C. environmentally friendly paper & printing

A. 95%+ organic soaps (without box)

We make 95%+ organic cold process soaps, soap bar weight is 80g, dimensions are 8 x 5 x 2 cm. Our soaps are very high quality, and include luxury ingredients like cocoa butter. We use a total of 6 certified organic base ingredients: Palm fat, Coconut fat, Olive oil (or Linseed oil), Sunflower oil, Cocoa butter, Beeswax. Our soaps are made with 2% essential oils by weight, and botanical ingredients like herbs, spices, flowers, etc. There are various options we can adjust to suit your requirements, like if you want a vegan soap we can omit beeswax. We have lots of direct customer feedback from the many thousands of visitors to our soap-making farm, and this also informs our choices when it comes to new soap creations.

B. Graphic design, marketing, brand

Generally, marketing concepts are best applied to the soap box design, not the soap itself. The box is a very effective tool for promoting your brand and powerfully associating it with the organic/ethical philosophy. We say "powerful" and mean it, because the soap scents really stir up emotional reactions in people, a key element in effective marketing. We partner with several professional graphic designers who have lots of experience working on our soap boxes. Rates are competitive, times fast, quality high, and GK does not add anything extra to the designer's rates. We love to be involved with the soap box design process, whether you choose to use our design services or not.

C. Paper & printing

There are several variables that effect printing costs, like quantity, type of paper, number of inks used. We highly recommend full colour printing on Cyclus 250g or 350g recycled paper as this strikes an excellent balance between function and the ecological integrity of the product. We also recommend Green Swan certified inks for printing which meet 94/62EC EU environmental standards, so the boxes are fully compostable! This combination of paper and inks is the ideal complement to our organic soaps. Minimum box quantity is 1000 boxes, it is only at this level that price per box becomes viable. We can keep surplus boxes in store, free of charge, ready for your next soap order if you order a quantity of soaps smaller than the number of boxes.

2. Re-branding soaps from the GK range

Choose a soap from our existing range & we can rebrand it for you

For a simple or fast solution, you can choose soaps from our own GK range of soaps, and we can repackage the soaps in new boxes carrying your branding. Take advantage of our graphic design and printing experience to produce a soap box for you, professionally, quickly and efficiently.

Small soap quantities are OK, however...

We make soaps in batches of 75 soaps, so the quantity of soaps ordered must be a multiple of 75. However, please note that the minimum order for printing soap boxes is 1000 boxes – you will be pleasantly surprised at how low the price can be for this quantity. We can keep surplus boxes in store, free of charge, ready for your next soap order. We also offer “Pay as you go” payment options to spread the costs and delivery of large orders over a period of time – see the payment section.

3. Just soap, no boxes

It is possible to order soaps only, without boxes.

For original soaps (a new soap made for you) quantities must at least 75 soaps, or any multiple of 75, as we make soaps in batches of 75 at a time.

If you want a small quantity of a soap without any box, and you want to choose the soap from the existing GK range, then we should have it in stock already, and the minimum order quantity is 30 soaps or 2 blocks.

Alternatively, we also offer uncut soap blocks weighing approximately 1.3 kg each.

Dimensions of blocks are 34 x 8 x 5 cm.

Soap blocks for original recipes should be ordered in any multiple of 5 blocks, as we make 5 blocks in each batch.

If you want soap blocks from our existing range of GK soaps, the minimum order is 2 blocks.

Soap weights & dimensions

Soap bars are 80g

Soap bar dimensions are 8 x 5 x 2 cm

Block size is 34 x 8 x 5 cm.

Block weight is approx 1.3 kg.

Other weights and sizes are possible, but extra costs are involved as we may have to make custom molds, cutting equipment & curing trays.

Orders

All orders are subject to our Terms & Conditions – please ask for a copy.

The minimum order quantity for any single soap is 75 soaps, but please also note the printing minimum order requirement is 1000 boxes.

For clients interested in own-label soaps to resell on a small scale we recommend a minimum starting quantity of 300 soaps.

At 1000+ soaps your own-label soaps are commercially viable for wholesale distribution.

At contractual commitments of 7000+ soaps you are achieving the very best unit prices we offer.

Lead times

An important part of the soap-making process is time. After making a batch of soap it must cure (dry) for 4 weeks. This usually fits well with the times involved with box design & printing. Typically, any order up to 2000 soaps that also includes box design & printing will take 4-6 weeks from ordering until dispatch from GK. Large orders (required as one delivery) may take longer due to availability and delivery time of raw materials to GK. If you are ordering from our existing range of GK soaps, then we should have those soaps already in stock. Allow 3 weeks for box design and printing if your order is a rebrand of a soap from the existing GK range.

Delivery

We use the delivery method corresponding to your location, time requirements and order quantity:- e.g. domestic postal services; airmail; express courier services; air, truck and land freight services, etc. Please provide us your requirements & delivery address details and will make a price offer for you.

Payment

We accept credit cards, PayPal, and bank transfers in many currencies (EUR recommended if you are international buyer located in EU).

Please also see our Terms & Conditions.

SMALL ORDERS (UNDER 1000 SOAPS)

First time buyers - advance payment required

Credit agreements available for repeat clients - 14 days pay time

BULK ORDERS (1000+ SOAPS)

50% payment in advance

50% payment 14-30 days after delivery

PAY AS YOU GO

- Commit to the quantity of soaps that matches your box print quantity
- Spread the cost into several smaller bills (and part-deliveries)
- Save storage space by splitting your order into small deliveries
- Always receive freshly made products with the longest possible shelf life

Other products

We offer additional services for making own-label bottled products, like essential oils, organic shampoos, organic bodywash, organic liquid castille soap, & aroma-salts. Please contact us to discuss your requirements.